

First Quarter Report to the Shareholders of  
**Getz & Associates, Incorporated**  
(December 11, 1995 to March 10, 1996)

March 15, 1996

Dear Friends,

Although I may have mentioned this before, I would again like to thank you for investing in Getz & Associates, Incorporated. After several years of planning and attempts to organize an investment club, it is finally realized, and each of the Shareholders, through the contribution of initial capital, will help the Corporation become a success. As future investors join us in the Corporation, it is the Corporation's hope that we will grow into an ever more profitable vehicle for small investment.

The Corporation currently holds investments in Kmart Corporation, Magna Group, Inc., the Templeton World Fund, and Atmos Energy Corporation. These investments have been selected to provide Shareholders with excellent potential returns while maintaining a reasonable level of risk. However, on the New York Stock Exchange's last day of trading in the Corporation's first quarter, the NYSE experienced its most severe correction in several years, falling 171.24 points (or 3.04%). The worst day to date for the Corporation, most of the losses recorded in the Portfolio Analysis (attached) occurred on this day, overall, a 2% loss in value. However, due to the Corporation's long-term buy and hold strategy, the Corporation believes that the securities currently held continue to offer excellent growth opportunities.

For the first quarter, on income of \$2.40, the corporation posted a cash loss of \$119.87, nearly 78% of this expense related to various registration fees and expenses necessary to establish the Corporation. In addition, the Corporation assumed from the Incorporator a debt of \$122.65, also associated with expenses related to registration of the Corporation. This liability is payable over the period of 5 years. The combined non-investment expenses for the first quarter total \$242.52, of this, 60% consisting of one-time expenses that the Corporation will not have to pay again.

As of March 8, 1996, the last business day of the New York Stock Exchange before the end of the quarter, the Corporation's investments held a value of \$2,505.58 (see attached Portfolio Analysis for details). The Corporation also had cash assets of \$747.53, bringing total assets to \$3,253.11. Further, the Corporation is now investigating a potential gain concerning an overcharge on an investment transaction.

Shareholder equity at the end of the quarter stood at \$3,130.46 with 637 shares of the common stock outstanding at a net asset value of \$4.91 per share. For comparison, the closing value per share of the Corporation's stock the day before (March 7, 1996) was \$5.01. This signifies that incorporation and related start-up expenses were successfully held below the desired maximum of \$0.50 per share.

The Corporation continues to look for new investors that will provide capital for investment by the Corporation. New investors, by paying the price set by the Board of Directors per share of the common stock, will also help pay a portion of the original expenses through the dilution of their investment, guaranteeing that all investors are affected equally by the costs associated with the incorporation process. In addition, new investors benefit current Shareholders by increasing Shareholder value and potential portfolio performance.

Despite the relatively large initial dilution of the value of shares of the common stock, the Corporation believes that, through investment in consistently profitable and growing companies as well as diligent observation, the Corporation's setbacks for the first quarter will be temporary. The surge in employment that forced the market down by dampening hopes for an additional interest rate cut indicates continued growth in the economy, helping to assure future corporate earnings will be robust while bringing down an otherwise overvalued market.

We look forward to the future and hope that the coming months will prove successful.

Sincerely,

Carlton A. Getz, President

**Balance Sheet (Includes Unrealized Gains)**  
**As of March 10, 1996**

**Assets**

CASH & ACCOUNTS:	Quarter One
Cash On Hand:	\$14.25
Corporate Checking:	\$0.00
Receivable:	\$110.00
Cash Reserves:	<u>\$623.28</u>
CASH & ACCOUNTS:	\$747.53

**INVESTMENTS**

Brokerage Account:	\$1,787.50
Direct Investments:	<u>\$718.08</u>
TOTAL INVESTMENTS:	\$2,505.58

Assets: **\$3,253.11**

**Liabilities & Equity**

**LIABILITIES:**

Debt:	<u>\$122.65</u>
TOTAL LIABILITIES:	\$122.65

**EQUITY:**

Shareholder's Equity:	<u>\$3,130.46</u>
TOTAL EQUITY:	\$3,130.46

Total Liabilities & Equity: **\$3,253.11**

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**Shareholder's Data:**

	Quarter One
Number of Shares Outstanding:	637
Net Asset Value Per Share:	\$4.91
Net Income (Loss) Per Share:	(\$0.59)

**Profit & Loss Statement****First Quarter - (December 11, 1995 - March 10, 1996)**

## Income:

Interest:	\$2.40
Total Income:	\$2.40

Total Income: \$2.40

## Expenses:

Fees:	\$95.00
Mailings:	\$18.43
Photocopies:	\$2.77
Proxy Cards:	\$1.38
Supplies:	\$4.69
Other:	\$0.00
Total Expenses:	\$122.27

Total Expenses: \$122.27Income (Loss) for Quarter: (\$119.87)

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**Portfolio Analysis:****(As of NYSE Closing March 8, 1996)**

Issue:	Symbol	Shares:	Cost Basis:	Last Value:	Gain/(Loss):	Return:
Atmos Energy Corp.	ATO	11.06	\$250.00	\$253.00	\$3.00	1.20%
Kmart Corp.	KM	100	\$792.25	\$800.00	\$7.75	0.98%
Magna Group, Inc.	MAGI	45	\$1,086.25	\$1,035.00	(\$51.25)	-4.72%
Templeton World	TEMWX	30.24	\$500.00	\$473.38	(\$26.62)	-5.32%
		Totals:	\$2,628.50	\$2,561.38	(\$67.12)	-2.55%